

Message Text

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PAGE 01 CARACA 08039 061350Z

43

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W

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R 052140Z AUG 75

FM AMEMBASSY CARACAS

TO SECSTATE WASHDC 9701

UNCLAS CARACAS 8039

E.O. 11652: N/A

TAGS: BEXP, CO, BR

SUBJ: AGRICULTURAL MACHINERY TRADE MISSION

REF: STATE 181099

1. IN GENERAL, EQUIPMENT LINES TO BE OFFERED BY PROPOSED MISSION MEMBERS SEEM TO HAVE GOOD POSSIBILITIES FOR ACCEPTANCE BY VENEZUELAN MARKET.

2. HOWEVER, POST FEELS THAT DEPARTMENT AND INTERESTED FIRMS SHOULD BE AWARE THAT TWO ITEMS, I.E., SILOS AND AGRICULTURAL DISCS, WILL FACE 40 PERCENT AND 50 PERCENT AD VALOREM C.I.F. IMPORT DUTIES, RESPECTIVELY.

3. REPORTEDLY, SILOS ARE BEING IMPORTED FROM THE US. IN SPITE OF HIGH DUTIES, BUT LAFTA RATE ON DISCS IS ZERO. AND IMPORTS FROM COLOMBIA REPORTEDLY HAVE PREDOMINANT IMPORT SHARE.

4. BORG WARNER REPORTEDLY SELLS ROTARY CUTTER DRIVE GEAR TO LEADING LOCAL IMPLEMENT MANUFACTURER, ROTA-AGRO, IN MARACAY. THIS FIRM MANUFACTURES ITS OWN DISCS, BUT SHOULD BE ABLE TO DESCRIBE OUTLOOK MORE COMPREHENSIVELY.
SHALUDEMAN

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